



3X Software News

Spring 2006

News in Brief

Welcome to new staff

It seems every time we prepare a newsletter we are telling about new staff!

Well due to our continued expansion and widening of skills we offer to our customers we are pleased to be able to introduce you to our latest recruit Dave Jones. Dave joined us full time at the beginning of March and will be working alongside Alan and Ian providing development skills to our customers. He also brings with him his experience in the utilisation of Webfacing on the iSeries. Dave has over 25 years IT experience and has worked in major software companies throughout Europe. For more information about Webfacing see the article on page 2.

If you wish to be removed from our mailing list please e-mail sales@3xsw.co.uk or contact us on Tel: 0161 793 4674

3X Software Limited
379 Chorley Road
Swinton,
Manchester
M27 9UQ
Tel: 0161 793 4674
Fax: 0161 794 2251
Email:
sales@3xsw.co.uk



3X Software is the UK's leading provider of Credit/Debit/Purchasing card payment and address management software for the iSeries

Spring is in the Air

I can't believe it is spring already we have all been so busy over the last few months that time has flown by. In this newsletter I will give you an update on the new staff and the new services and offerings we now offer.

Chip and Pin Latest

Now that the 14th February deadline has passed everyone can breath a sigh of relief, or can you?



If you are taking card payments and not yet chip and pin compliant then there are a few things you should know.

Apart from cutting plastic card fraud, the chip and PIN system offers many other benefits for those who accept payment cards. Administration costs can be cut, and over time, as staff and customers get used to the new system, it should be quicker than signing so queuing times could be cut. And the sophistication of chip cards also means they can support add-on services such as retailer loyalty schemes.

For further information visit www.chipandpin.co.uk

Implications of not converting

Doing nothing is a major risk. One route for businesses could be to opt out of chip and PIN altogether. While this may appear to save costs in the short term or be tempting to businesses with low levels of plastic card transactions, long term this option has significant risks.

- Firstly, there is the liability shift for card fraud, which could have been prevented by chip and PIN, to the party which has not upgraded
- Secondly, retailers who have not implemented chip and PIN will be specifically targeted by fraudsters and fraud levels in these retailers may dramatically increase
- Thirdly, over the next few years new card products are likely to be introduced requiring the use of chip and PIN.
- And finally, the most favourable rates are given to retailers who are chip and pin compliant

It is likely that your customers will increasingly expect transactions to be chip and PIN. Acting now will show your customers you are protecting them and ensure you are not leaving yourself exposed.

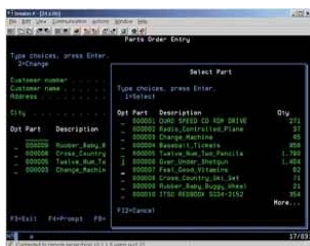
For your credit/debit and purchasing card payment solution or address management software native to the iSeries contact 3X Software.

Webfacing on the iSeries – in 7 days!

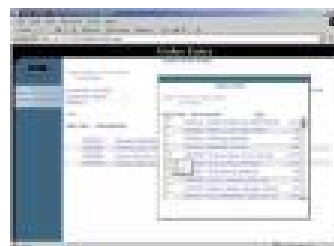
IBM has an offering called WebFacing for iSeries which allows a RPG or COBOL program to continue to run “as is” - in other words, the program thinks it is talking to a 5250 green-screen when in fact the green-screen is replaced with a browser based front end. This is called “web faced”, changing the face of the application. The goal of WebFacing for iSeries is to quickly convert the appearance of the existing interactive applications into appearing to be browser based web applications. This is done with minimal change to underlying applications and minimal initial investment in skills.

A question you are probably asking yourself now is how long would it take to convert one or my applications?. Well from our experience we have found that **we can convert an application in about 7 days**. Granted we have already been through the learning curve.

From This



To this



The IBM Webfacing Tool is included as part of the Websphere development studio for iSeries. These tools help you quickly develop iSeries and AS/400 based applications to for e-business. You can do this by using your choice of traditional 5250 green screen interfaces, HTML browser interfaces, or GUI-based interfaces on workstations running the Windows operating system.

For further information go to http://www.iseries365.com/Web_application_testing/Article1039.aspx# or give us a call

Welsh Assembly Grant Assistance

We are thrilled to announce that we have been awarded a Welsh Assembly Investment Grant. The AIG grant is a discretionary grant scheme delivered by the Welsh Assembly to help small to medium size businesses with expansion, modernisation, restructuring and startup. The Grant awarded to 3X is a job creation grant enabling us to recruit new employees to assist in the modernisation of our product set. We will continue to develop all our software for the IBM iSeries but the project will enable us to develop application that can be ported across multiple platforms.

The features of WebSphere Development Tools allow you to:

- Generate Java to Web-enable your RPG applications.
- Write host or server code with the CODE/400 workstation-based client/server development environment.
- Develop and maintain applications in many AS/400 languages, including RPG and Java.



Manchester Office:
379 Chorley Road
Swinton,
Manchester
M27 9UQ
Tel: 0161 793 4674
Fax: 0161 794 2551

North Wales Office:
Oak House
Groes Lwyd
Abergele
Conwy, LL22 7SU
Tel: 01745 828495
e-mail: sales@3xsw.co.uk



IBM ISV Advanced Member